The Columbia & Willamette River Marine Transportation System (CWRMTS)

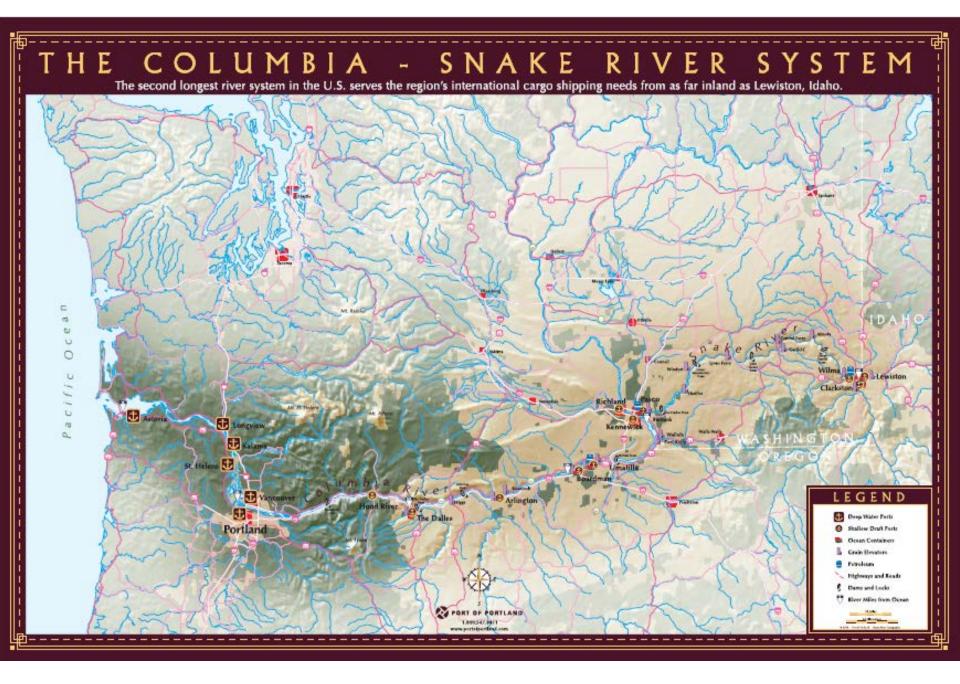






History Response Capabilities Regulatory Compliance Transportation Infrastructure

Northwest Marine Terminals Association Port of Vancouver April 26, 2013



History







MERCHANTS EXCHANGE OF PORTLAND





What is the Merchants Exchange?

The Merchants Exchange is a *not-for-profit* organization whose members represent the region's marine transportation system:

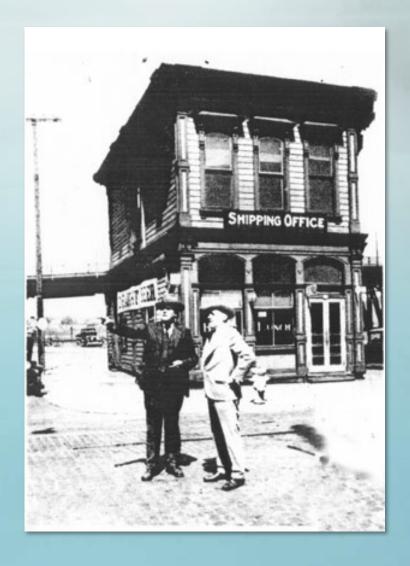
- Steamship Agents
- Tug and Barge Operators
- Port Authorities
- State and Federal Agencies
- Railroad

- Private Terminals
- Ship Chandlers
- Admiralty Law Firms
- Marine Surveyors
- Industry Associations



Merchants Exchange History

In 1879, Boss Shenck's Saloon on the Portland Waterfront was an early gathering place for the Maritime trade. News of ship arrivals was posted by patrons, and the establishment became the birthplace of the Merchants Exchange.





Merchants Exchange Mission Statement

To be the leading provider of information and related services to all stakeholders of the Pacific Northwest intermodal transportation system and to support related business interests for domestic and foreign commerce.



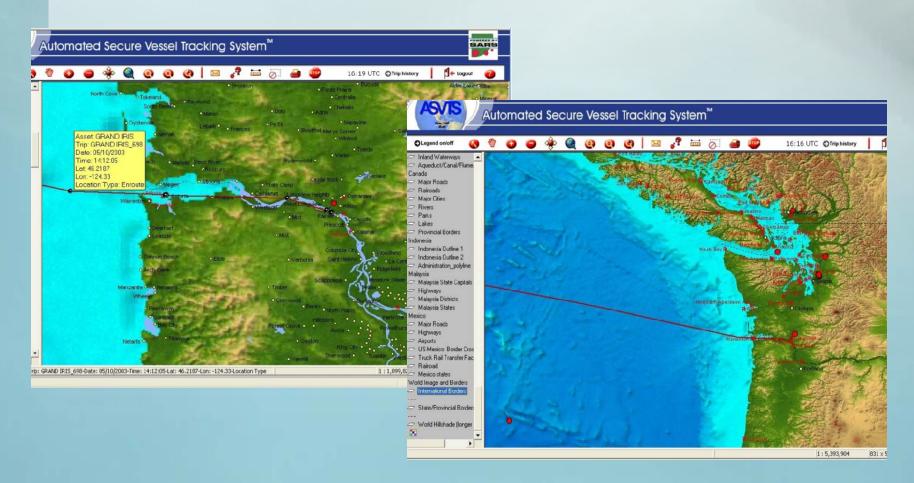
Services

- ➤ Marine Intelligence
 - Vessel Tracking
 - Data Capture
- Maritime and Vessel Communication Services
- Bar Status Reporting
- Reports and Publications

- Vessel and Cargo Statistics
- Association Management
- Fiduciary Agent PortSecurity Grant Program



Marine Intelligence





Marine Intelligence

- Real-time tracking of vessel movement between Astoria and Portland
- 96-hour advance notification of ship arrival and departures
- Electronic filing of required documents for the MFSA Vessel Response Plan
- Data capture, database maintenance and archiving



Bar Status Reporting

From: Merchants Exchange of Portland

To: wainwright@pdxmex.com

Subject: Columbia River Bar Status Update

Please note that the Columbia River status is now YELLOW

Some inbound or outbound delays can be expected.

Gale force winds and heavy seas thru tonight.

This information is provided as a courtesy to our membership. Weather conditions change frequently, and this information may not be accurate. This status report is updated according to the latest information we have received from the Columbia River Bar Pilots.

Regards,

Merchants Exchange of Portland, Oregon

To check CR Bar Status – please see www.pdxmex.com.



Reports and Publications

- Vessel Activity Report
- Ships by Location
- 4-Day Lightship Report

Custom Reports







Reports and Publications

Daily Grain Bulletin

March 18, 2011

- Daily Grain Bulletin
- **Quarterly Newsletter**

Merchants Exchange Grain Committee

200 SW Market Street, Suite 190

Portland, OR 97201

Phone: (503) 228-4361

Fax: (503) 295-3660

E-Mail: Wright@pdxmex.com or Long@pdxmex.com or Chilafoe@pdxmex.com

18-31

1108-1133

Mar

18-31

N/A

18-31

277.00

Would you like to subscribe to the Grain Bulletin? Please contact us at the above phone number for subscription rates!

To receive your Bulletin via E-Mail, please provide us with your e-mail address.

*SWW AND WHITE CLUB WHEAT BIDS DECEMBER 2010 - MARCH 2011 ARE FOR RAIL DELIVERY ONLY!!!** **PLEASE NOTE THAT SWW AND WHITE CLUB WHEAT ARE DELIVERED BY UNIT TRAINS OR BARGES ONLY FOR APRIL*

	18-31	1-30	1-31	1-30	1-31	1-31
NO. 1 SOFT WHITE WHEAT	715-720	705-720	715-720	715-720	690-720	710-720
NO. 1 WHITE CLUB WHEAT	720-765	N/A	N/A	N/A	N/A	N/A
	Mar	Apr		Over the	A	ug NC
HARD RED WINTER WHEAT	18-31	1-30		MAY		1-31
11.5% Protein	850-885	+20-40			8	65-870
12% Protein	880-925	+50-80				
13% Protein	940-1005	+110-160				

1-30

+240-265

Over the

MAY

DARK NORTHERN SPRING WHEAT 14% Protein WHEAT GTN* 14% Protein

NO. 2 BARLEY Unit Trains and Barges Export

NO. 2 YELLOW CORN Single Rail Car Full Coast Single Rail Car Portland Delivery

EXPORT NEWS: Reported by the USDA Livestock & Grain Market News Service. There were no new confirmed exports

MARKET NEWS: USDA reports shipments in thousand tons for week ending March 10, 2011, with accumulated shipment

() and previous y	rear in [].						
WHEAT	690.7	(23971.2)	[16400.2]	CORN	880.6	(22536.0)	[22814.2]
SOYBEANS	838.7	(32583.1)	[31855.9]	SORGHUM	66.3	(1553.6)	[1782.5]
BARLEY	0.0	(94.3)	[65.0]				

**	 Total commit 	ments in tho	usand tons v	vith last year	in ():				
Г	WHEAT	32452.0	(20306.3)	CORN	35482.7	(33083.4)	SOYBEANS	39957.3	(35924.8)
	SORGHUM	2605.8	(2692.9)	BARLEY	100.5	(94.4)			100

PIK DAILY WHEAT AND GRAIN Market rates for

March 18, 2011

(cents per bushel)

Merchants Exchange



OF PORTLAND, OREGON

200 SW Market Street, Suite 190 Portland, Oregon 97201

Tel: 503-228-4361 • Fax: 503-295-3660 • www.pdxmex.com

Winter 2013 Newsletter

BCDRP To Be Unveiled at 2013 MEX Annual Meeting

Port Security Grant Program (PSGP) Announcements

Maritime Commerce Club (MCC) News

Clean Rivers Cooperative (CRC)

Maritime Fire & Safety Association (MESA)

Columbia River **Customs Brokers** & Forwarders Association (CRCB&FA)

MEX Scholarship

Pacific NW Grain & Feed Association (PNWGFA)

> Employee Spotlight

BCDRP To Be Unveiled at 2013 MEX Annual Meeting

Merchants Exchange of Portland is unveiling their new Business Continuity and Disaster Recovery Plan (BCDRP) and invites local industry to participate at the 2013 MEX Annual Meeting on March 1, 2013.

The Merchants Exchange's Business Continuity and Disaster Recovery Planning proiect will culminate in a Disaster Planning and Recovery Seminar on March 1, 2013, All industry stakeholders are invited to attend

> In February of 2012, the Merchants Exchange of Portland received a Port Security Grant to produce a comprehensive business continuity and disaster recovery plan. Because the Merchants Exchange provides real time services to much of the industry, business continuity for the Merchants Exchange is important to many of its members and stakeholders maintaining their functions.

> The Merchants Exchange retained Avalution Consulting Company to carry out the planning work in the summer of 2012 and the project started with a survey of Merchants Exchange members' customers. This survey gathered information about the general state of planning throughout the industry and member priorities for Merchants Exchange services under normal and emergency conditions.

> With the help of Avalution Consulting Company, Merchants Exchange is now in the process of completing a disaster recovery plan that addresses all hazard situations and all sections of Merchants Exchange operations.

> The final component of this project is a seminar to discuss the Merchants Exchange's findings and process and invite industry stakeholders to discuss ways to coordinate disaster recovery

Merchants Exchange Annual Meeting March 1, 2013

Seminar Start

7:30a - 8:00a: Introductions of Stakeholders and Participants

8:00a - 8:30a: Discuss High-Level Results of the Business Continuity and Disaster Recovery Program

8:40a - 9:25a: Guest Presenters Segment

9:35a - 10:20a: Panel Discussion Segment 1: Coordination among Maritime-Related Organizations to a Wide-Scale, Regional Event

10:30a - 11:15a: Panel Discussion Seament 2: Communication among Maritime-Related Organizations during a Wide-Scale, Regional Event

11:15a - Annual Meeting and Lunch Best Practices, Opportunities for Future Collaboration, Next Steps, Final Comments

Space is limited! Contact Margerie at sedam@pdxmex.com to register!

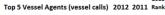
throughout the region. The seminar will be held in conjunction with the Merchants Exchange Annual Meeting in the 200 Market Building on March 1, 2013.

Any questions regarding the Business Continuity and Disaster Recovery Plan should be directed to Robin Wright, MEX Administrator at (503) 220-2088 or wright@pdxmex.com.

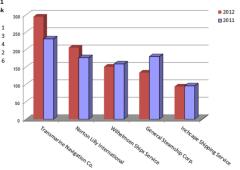


Vessel and Cargo Statistics

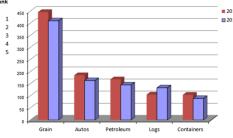




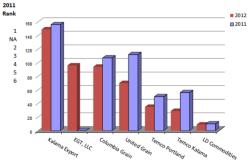
Transmarine Navigation Co.	295	231
Norton Lilly International	206	177
Wilhelmsen Ships Service	151	159
General Steamship Corp.	134	180
Inchcape Shipping Service	94	96



2012	2011	2011 Rank
446	410	1
185	163	2
168	145	3
105	133	4
104	89	5
	446 185 168 105	185 163 168 145 105 133



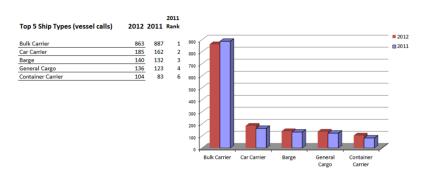
Grain Terminals (vessel calls)	2012	2011	Rank
Kalama Export	149	156	1
EGT, LLC	96	NA	N/
Columbia Grain	94	107	2
United Grain	70	112	3
Temco Portland	35	50	4
Temco Kalama	29	56	5
LD C IVI			



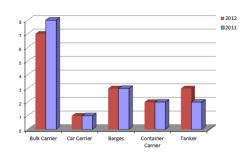


Vessel and Cargo Statistics

2012 Year End Statistics



Average Stay in Port (days)	2012 2	2011	
Bulk Carrier	7		
Car Carrier	1		
Barges	3		
Container Carrier	2		
Tanker	3		



			2011			
Vessel Calls by Port	2012	2011	Rank			
Portland, OR Longview, WA Vancouver, WA Kalama, WA Astoria, OR Rainier, OR	978 324 281 254 33 8	2011 1095 230 386 263 37 11	1 4 2	1200 1000 800 600 400		2012 2011
				0	Continue Co. Sancolner . Astoria Or Colliner Or	
					and Or went to the me was to Op to Op	



Association Management

The Merchants Exchange provides extensive association administration, financial and program management services to eight maritime-related associations:

- Clean Rivers Cooperative, Inc.
- Columbia River Customs Brokers & Forwarders Association
- Columbia River Shippers Association
- Maritime Commerce Club
- Maritime Fire & Safety Association ("MFSA")
- Merchants Exchange Scholarship Fund
- Pacific Northwest Grain & Feed Association



Partnerships







In 1992, Maritime Fire and Safety Association, Columbia River Steamship Operators Association, and Clean Rivers entered into a partnership to share expenses and resources to provide spill response coverage for the Lower Columbia and Willamette River System.

Merchants Exchange, as general service contractor, provides specified administrative and managerial services to MFSA and Clean Rivers today.

Clean Rivers Cooperative, Inc.





What is Clean Rivers?

- Founded in 1971 as a nonprofit membership-based
 Oregon cooperative corporation
- Clean Rivers acts as the Oil Spill Response Organization (ORSO) providing mutual aid to a variety of oil handling companies on the Columbia and Willamette Rivers
- With the passing of the Oil Pollution Act of 1990 and similar state oil pollution laws, Clean Rivers membership has grown to 23 member companies from the petroleum, shipping and wood products industries



Clean Rivers Membership

- BP
- Columbia Pacific Bio Refinery
- Chevron
- Phillips 66
- Exxon Mobil
- Foss Maritime
- Georgia-Pacific (Camas)
- ICTSI Oregon, Inc.
- Kinder Morgan Energy Partners
- Longview Fibre Co.
- NuStar Terminals (Portland)
- NuStar Terminals (Vancouver)

- Olympic Pipe Line Co.
- Owens Corning Sales LLC
- Paramount Petroleum
- Portland General Electric
- Pacific Terminal Services
- Shell Oil Products US
- Tesoro Refining & Marketing
- Tidewater Barge Lines
- Vigor Industrial LLC
- Weyerhaeuser Paper Co.



Clean Rivers/MFSA Equipment

- Clean Rivers and MFSA co-own one of the largest inventories of response equipment on the Columbia and Willamette River System
- Equipment is dedicated to the Columbia and Willamette River
 System
- Equipment is strategically staged within the CRMTS to ensure a quick and efficient response

Boom

- 11,400 ft of 12 in.
- 1,000 ft of 40 in.
- 45,400 ft of 20 in.
- 700 ft of 30 in.

62,600 total feet in boom

OSRVs

- HW Zarling
- Mark O. Hatfield
- MFSA 1
- Clean Rivers 1

All are 34-foot Kvichaks with an EDRC of 3,720 per vessel.



Clean Rivers/MFSA Equipment

Portable Skimmers

Clean Rivers has 34 portable skimming devices that have a total EDRC rating of 58,573.

Land-Based Storage Capacity

Clean Rivers has ten 1,000 gallon Portable Fast tanks and millions of barrels of storage made available by member facilities.

Mobile Equipment

CRC & MFSA have the best mobile equipment in the Northwest, including a fully stocked care trailer, injured wildlife transport vehicle, generator system and portable net-pens.

On-Water Storage Capacity

Clean Rivers has six Shallow Water Recovery Barges equipped with Lori Skimmers having an EDRC of 2,473 per barge. In addition, Clean Rivers has five Shallow Water Barges and seven 2,500 gallon Towable Bladders available for use to store spilled product.





Clean Rivers Response Personnel

Service agreements are maintained with independent spill response contractors to provide clean-up services to Clean Rivers membership.

NRC Environmental Services

- Offices in Portland, Oregon as well as Seattle, Tacoma, Pasco and Spokane, Washington
- Provides over 48 trained responders to operate our equipment including additional responders as available in the NW and California

International Bird and Rescue Center provides Clean Rivers with 25 trained wildlife response personnel and responders, and a 4-hour dispatch of initial teams.



Maritime Fire and Safety Association (MFSA)





What is the Maritime Fire and Safety Association (MFSA)?

MFSA is a *not-for-profit* membership association established in 1983, consisting of:

- Public Ports
- Private Terminals,
- and the Columbia River Steamship Operators Association ("CRSOA")

MFSA was originally created with the purpose of training and equipping land-based firefighters for facility and vessel firefighting response.



MFSA Mission Statement

To promote safety, fire protection and enhanced navigation on the Lower Columbia and Willamette Rivers.



MFSA History M.V. Protector Alpha - 1982





MFSA

MFSA secures funds through vessel fees to promote fire protection, safety, and the enhancement of navigation on the Columbia and Willamette Rivers in order to facilitate development of the maritime assets of the region.

Members

- Public Ports
- Private Terminals

Fire

Oil

Communications

- Training & Equipment
- Mutual Aid
- Maritime Fire Safety
 Plan
- Multi-Hazard Response

- Oil Spill Contingency Plan
- PRC
- CRSOA

- Merchants Exchange Operating Agreement
- VHF Microwave Radio



F-PAAC Response System

- 12 Participating Agencies
- Mutual Aid Agreements
- Reimbursement Mechanism
- Training
- Equipment Caching
- Lower Columbia & Willamette River System



MFSA Specialized Equipment

- CO² kits and monitoring equipment
 - Cutting tool
 - Pre-arranged contracts for bulk CO²
- Large volume foam storage and delivery
- Confined space rescue equipment
- High angle rescue equipment
- Thermal coupling devices
- SCBA, Cascade Air Systems
- Extensive communication system



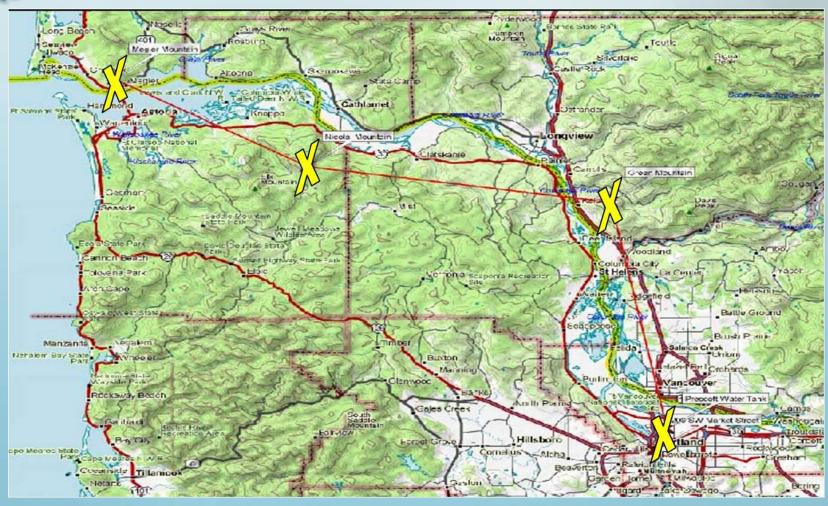
F-PAAC Member Agencies

- Astoria Fire Department
- Clark County Fire District #6
- Clark County Fire & Rescue
- Clatskanie Rural Fire District
- Columbia River Fire & Rescue
- Cowlitz Co. Fire District #1
- Cowlitz Co. Fire District #5

- Cowlitz 2 Fire & Rescue
- Longview Fire Department
- Portland Fire & Rescue
- Scappoose Rural Fire District
- US Coast Guard Sector Columbia River
- Vancouver Fire & Rescue



MFSA Communications System





MFSA Communications System

Command and Control
Microwave Repeater System
Using Simulcast Technology
with Continuous VHF FM
Radio Coverage between
Astoria and
Portland/Vancouver



Shown: Nicolai Mountain



Master Oil Spill Contingency Response Plan

Developed in 1992 in cooperation with Columbia River Steamship Operators Association (CRSOA) and State Agencies to meet State regulations for oil spill response for self-propelled vessels over 300 gross tons and oil barges.

- Oregon State Bill 242
- Washington House Bill 1027
- Oil Pollution Act of 1990 (Tank Vessels)
- Covers vessels calling the ports of the Columbia and Willamette Rivers.
- Continuous State approval.
- > Achieve participation in regulatory process.
- Meets local stakeholder needs.



MFSA Vessel Response Plan Field Guide Document



MFSA VESSEL RESPONSE PLAN COLUMBIA RIVER SYSTEM

APPENDIX A - SHIPBOARD FIELD GUIDE

Appendix A Page No.: 1 of 6 Date: 10.26.07

(Figure 2.a) Columbia and Willamette Rivers States of Oregon and Washington

Keep this check-list where it can always be located by vessel personnel!

ATTENTION: This "Field Guide" - Emergency Procedures Check-list must be on board the vessel prior to entering the Columbia River for the Columbia and Willamette Rivers and posted at all times. This document replaces all prior "on-board" field guide documents.

OIL SPILL RESPONSE -- EMERGENCY PROCEDURES

EVERY SPILL MUST BE REPORTED Fines and/or Imprisonment for Failure to Report Oil Spills are possible.

RESPONSIBLE PARTY (SPILLER) MUST:

1) STOP FLOW OF PRODUCT	Quickly close valves and secure
2) SHUT OFF IGNITION SOURCES	Kill motors, electrical circuits, open flames, etc.
3) WARN PERSONNEL	Enforce safety and security
4) INITIATE CONTAINMENT	Deploy on the deck and/or in the water - oil boom or
	sorbents.
5) DEPLOY TRACKING DEVICE	Mark leading edge of spill with device (lighted if at night)



DO NOT use dispersants on the oil spill. To do so without rigid governmental approval will result in fines and/or imprisonment.

NOTIFICATIONS TO BE MADE BY RESPONSIBLE PARTY (SPILLER):

10 III IO/III IO/II	E BT REST STROTEELT ARTT (STIELERY).
5) MFSA	Call 503-220-2055 (24-Hour Emergency Line) or
,	Radio Channels VHF 16 (156.8), VHF 18A (156.9) or MFSA call sign
	"WHW 656". Give details about the spill.
6) U.S. Coast Guard	1-202-267-2675 or 1-800-424-8802 (use report form on reverse)
7) Oregon Emergency Management Division (OEMD)	1-503-378-6377 or 1-800-452-0311
Washington Emergency Management Division (WEMD)	1-253-912-4904 or 1-800-258-5990
9) Vessel Owner/Agent	

MFSA WILL NOTIFY:

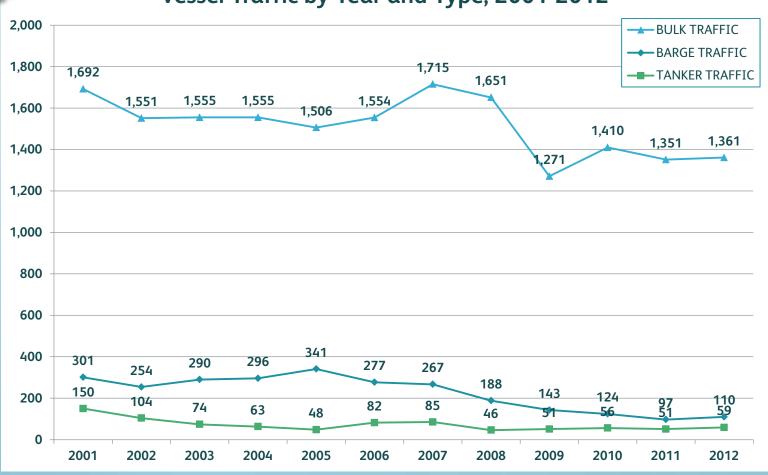
10) RESPONSE	Immediate response with pre-staged equipment, vessels, personnel,
ORGANIZATION (Primary	initiate containment, recovery, cleanup and disposal in accordance
Response Contractor)	with the plan.
11) OWNER/AGENT	Reminder of vessel liability & responsibility to assume response
	operations in accordance with the plan.
12) INTERIM SPILL	Coordinates response until relieved by Vessel, up to first 24 hours.
RESPONSE COORDINATOR	

Prepared by: ECM MARITIME SERVICES, LLC



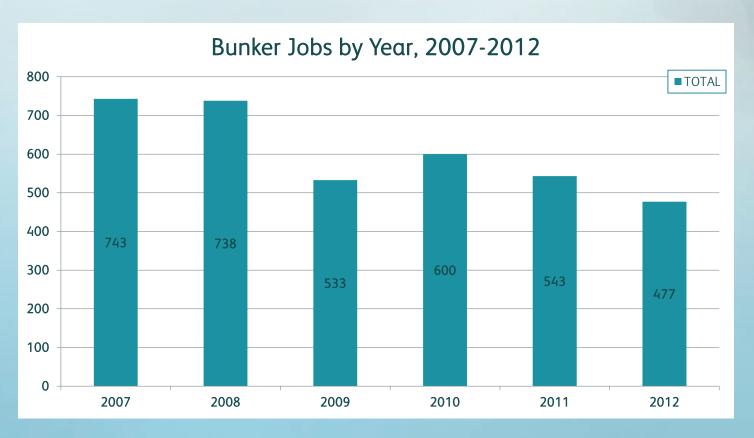
MFSA Statistics







MFSA Statistics





MFSA Spill Statistics

Year	Number of Responses	Total Gallons Spilled	Average Gallons Per Spill	Vessel Count *Bulk, Tanker and Ocean- Going Barges	% of Vessel Count = Tankers & Barges
2000	11	274	25	2223	18.5 %
2001	15	551	37	2143	21.0 %
2002	5	32	6	1909	18.8 %
2003	11	29	3	1919	19.0 %
2004	2	1	1	1914	18.8 %
2005	3	75	25	1895	20.5 %
2006	5	661	132	1913	18.8 %
2007	2	5	3	2067	17.0 %
2008	11	141	13	1885	12.4%
2009	1	0	0	1465	13.2%
2010	6	6	1	1590	11.3 %
2011	7	820	117	1499	9.9 %
2012	5	57	11	1530	11.0 %



Regulatory Compliance



Vessel Plan Requirements from House Bill 1186

1. Administrative Changes to Plan (July 14, 2013)

Binding Agreement

- Respond to Significant Threat of Spill
- Unified Command

Provide more details on products covered under plan

- Update plan with more details on products carried
- Modify Covered Vessel Report to provide additional details on products carried

Supplement Resources – MFSA's plan currently meets this requirement



Vessel Plan Requirements from House Bill 1186

2. Planning Standards

Phase One

- Group 5 Oils develop 3rd party resources to respond
- Dispersants is covered through Supplement Resources arrangement
- Aerial Surveillance greater details needed on assets available and formal LOI

Phase Two

- Vessels of Opportunity (VOO) Need 12 vessels in LCR
- Aerial Surveillance have proposal for additional assets
- Technical Manual Cathlamet area (CRC)
- Cathlamet Area 4-hour standard

Phase Three

Aerial Surveillance – have additional assets in place



Transportation Infrastructure



Lower Columbia River Channel

- ▲ 43' channel extends 105 miles inland
- ▲ 42 million tons of international trade in 2010
- ▲ 40,000 jobs depend on the channel







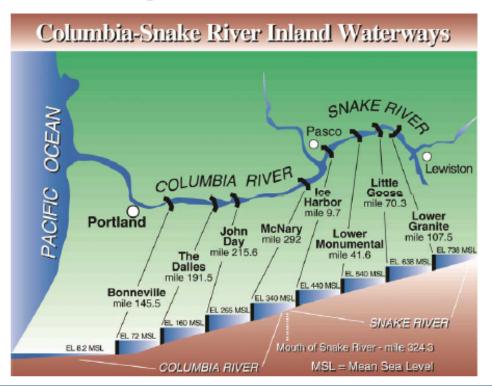


Inland Columbia/Snake River Channel

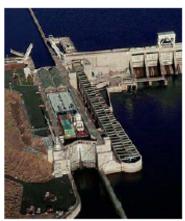
- ▲ 14' channel depth; extends 365 miles inland 8 locks
- ▲ 10M tons of cargo annually
- ▲ Average annual value of \$3B

▲ Keeps 700,000 trucks off highways that run through Columbia

River Gorge





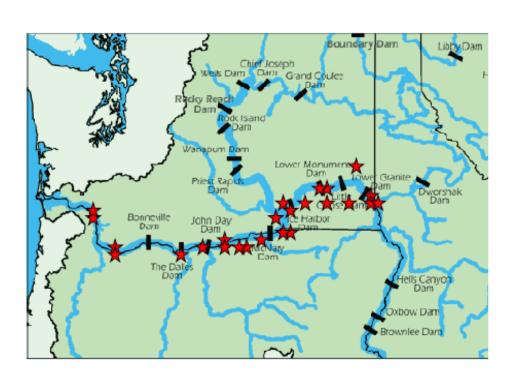


Grain Elevators on the CSRS

25 grain elevator locations on the CSRS

First new grain export facility in North America in 25 years built at Longview





Nearly half of all LCR wheat exports arrive by barge

WHEAT - #1 in U.S. exports

SOY - #2 in U.S. exports

Third largest grain export gateway in world



Columbia/Snake Project Priorities

- ▲ Maintain Lower Columbia River deep draft channel at 43'
- **▲** Begin major rehabilitation of jetties at Mouth of Columbia River
- ▲ Partner with stakeholders to identify other needs (stern buoys, anchorages, etc.)
- ▲ Dredge Lower Snake navigation channel in winter 2013/14
- **▲ Identify & fund future inland lock repair needs**

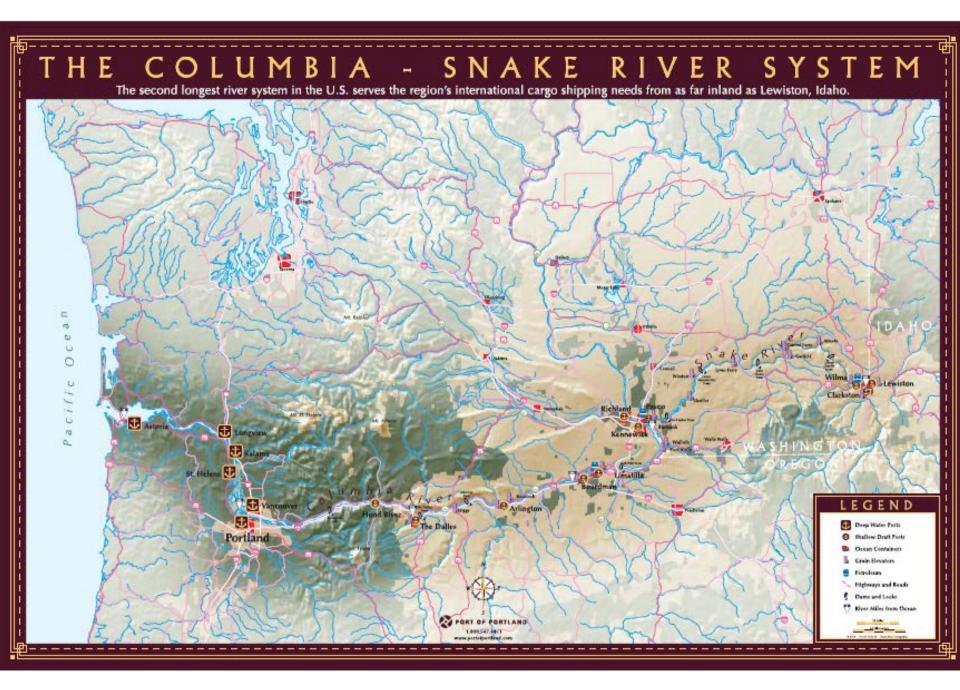












Questions?



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Executive Director
wainwright@pdxmex.com
(503) 220-2091