



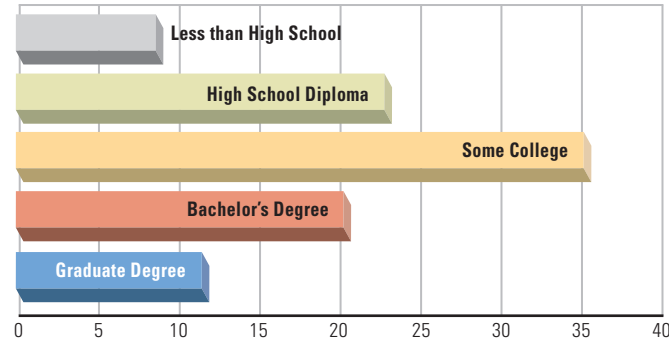
WASHINGTON

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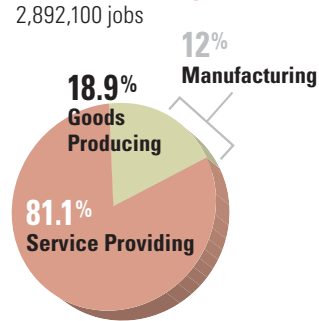
"I'm working to build an economy where good-paying jobs are created and provide hope to the middle class that their hard work once again really matters; an economy that rewards innovative, creative thinking; an economy that puts Washington State at the forefront of a clean energy revolution in job creation." — Gov.-Elect Jay Inslee

Governor: Jay Inslee (D) commerce.wa.gov
Population 2011: 6,830,038 Population growth forecast 2012-2017: 5.84% Median household income: \$56,850

Work Force Education by Percentage



Private Sector Employment



Mature firm tax index rank: **17**
New firm tax index rank: **40**
Manufacturing Capex 2011 (23): **\$2,441,763**
Manufacturing Capex on buildings and other structures (20): **\$431,139**
Avg. industrial retail electricity price (cents/kwh): **4.21**
Avg. annual pay in mfg.: **\$55,944**

Median age: **37.3**
Right-to-work state? **NO**

Legislative Update

- Washington passed SSB 5982, creating the Joint Center for Aerospace Technology Innovation Center, to pursue joint industry-university research under the authority of the University of Washington and Washington State University. The center will identify and promote research areas that benefit the aerospace industry in the state and promote collaboration between industry and faculty.
- Washington passed 2SSB 6140, which provides that municipalities with public corporations issuing industrial revenue bonds prior to 2012 may create economic development finance authorities to provide nonrecourse

- revenue bond financing, on a taxable or nontaxable basis, for a variety of economic development activities.
- Washington passed HB 2482, designating Innovation Partnership Zones. IPZs, which must have industry clusters within their boundaries, will promote the teamwork of research institutions, work-force training organizations and employers toward the goal of creating commercially viable products and jobs.
- The governor signed all three of these bills into law in 2012.

Did You Know?

- Washington ranks No. 1 in the nation for broadband adoption, network speeds and economic structure, according to a study released in December by TechNet, a network of CEOs and other senior executives who promote the growth of technology-led innovation.
- The Tri-Cities Area of Washington was the fastest-growing metropolitan area in the U.S. from 2010 to 2011.
- When pioneers came to the Seattle area in 1851, they established a small town and named it New York. Soon after, they moved across Elliott Bay and founded a village in what is now Pioneer Square. They named their village Seattle, in honor of a Duwamish Indian leader named Sealth who had befriended the settlers.

Selected Corporate Facility Projects 2012

Company	City	County	Type	New/ Exp.	Product	Investment (\$millions)	Employment
Millennium Bulk Terminals	Longview	Cowlitz	DW	N	Coal	\$600	
Pacific Coast Canola/ Legumex Walker	Warden	Grant	MF	N	Canola Oilseed	109	
Amway	Quincy	Grant	MF	N	Botanical Concentrates	38	30
Spacelabs Healthcare/ OSI Systems Inc.	Snoqualmie	King	HQ	N	Medical Equipment	14	
Apptio	Bellevue	King	OF	N	IT Management		
Attachmate Corp.	Seattle	King	OF	N	Software		
Cell Therapeutics	Seattle	King	OF	N	Pharmaceuticals		
CenturyLink	Seattle	King	OF	N	Telecommunications		
Concur Technologies	Bellevue	King	OF	N	Software		
Fisher Investments	Camas	Clark	OF	N	Financial Services		600
Flow International Corp.	Kent	King	HQ	E	Machinery		
Funko LLC	Lynnwood	Snohomish	DW	N	Retail Merchandise		
Motion Water Sports	Snoqualmie	King	HQ/DW/RD	N	Sports Equipment		
PepsiCo	Spokane	Spokane	DW	N	Soft Drinks		
Southwire	Auburn	King	MF	N	Wire & Cable		
VAS Aero Services	Kent	King	DW	N	Aircraft Parts		

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expansion

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2000-plus acres along the Columbia River is home to one of North America's most connected commercial centers: Port of Vancouver USA. Part of a bustling hub, seamlessly moving bulk, break bulk, project cargoes and automobiles from river to rail to road. Add to that 600 acres available for industrial and marine development, and it's easy to see the attraction that puts Port of Vancouver USA - and you - on the map.

For more information about industrial and economic development information visit portvanusa.com or call or email Kathy Holtby at 360-693-3611, kholtby@portvanusa.com.



THE PORT OF Possibility



Port of Vancouver USA

CENTENNIAL INDUSTRIAL PARK: 108 ACRES READY FOR BUSINESS



TOP 5 REASONS TO DO BUSINESS AT THE PORT OF VANCOUVER USA

1. AVAILABLE LAND
2. LOW LEASE AND LAND PRICES
3. TRANSPORTATION ACCESS - RIVER, RAIL, ROAD AND AIR
4. SKILLED WORK FORCE
5. LOW TAXES AND COST OF LIVING

