

# Port of Vancouver USA

Board of Commissioners Meeting APRIL 8, 2025



# Open Forum

To provide virtual oral comment during the board meeting, you must register no later than 12:00 p.m. Monday, April 7, 2025, by emailing <a href="mailto:povcommissioners@portvanusa.com">povcommissioners@portvanusa.com</a>



# Action Items



## Action Item E-1

Adopt Resolution 2-2025: Reimbursement Resolution



# Unfinished Business

PORT CONTRACTS LOGS



# New Business



# Accounts Payable



# CEO Report



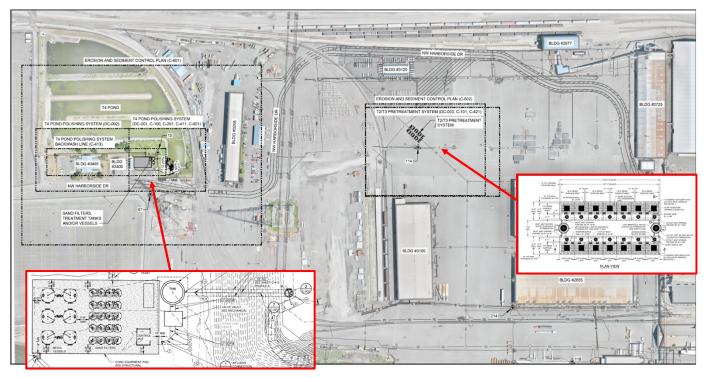
# CEO Report I-1

**Environmental Project Updates** 



## Stormwater Grant Projects

WASHINGTON STATE DEPARTMENT OF ECOLOGY



Terminal 4 Stormwater Pond – Pretreatment & Polishing Project

- Design: \$601,375 (85% of Design Costs)
- Construction: \$7,853,548
   (85% of Total Construction Cost)
- Final Construction Grant
   Offer Will Be Released in July
   2025 (Pending State Budget
   Funding)
- Planned Begin Construction in 2026



#### Clean Ports Grant

#### **ENVIRONMENTAL PROTECTION AGENCY**





- Up To \$22,570,847 (90% of Project Costs)
- Design and Procurement Assistance RFQ Issued
- Completion Required by December 2028



## Electric Vehicle Charging Station Grant

WASHINGTON STATE DEPARTMENT OF COMMERCE





- Up to \$400,000 (75% of Chargers & Installation Cost)
- Chargers Have Been Delivered
- Installation Planned to Begin Summer 2025



## Electric Forklift Grant

WASHINGTON STATE DEPARTMENT OF ECOLOGY

- Up to \$318,273 (80% Of Forklift Cost)
- Delivery Anticipated in October 2025
- Certificate of Destruction for Old Forklift Required





## Renaissance Trail Segments 4 & 5

SOUTHWEST WA REGIONAL TRANSPORTATION COUNCIL (RTC)







#### Design:

• Segment 4: \$280,000

• Segment 5: \$315,000

 Construction Anticipated to Begin Summer 2025



# CEO Report



# Commissioners Reports



## Upcoming Events

#### **Next Commission Meeting**

Regular Commission Meeting – Tuesday, April 22, 9:30 a.m.

#### **Community Events**

- Vancouver Neighborhood Alliance meeting Wednesday, April 9, 7:00 p.m. via Zoom
- Arnada Neighborhood Association meeting Thursday, April 10, 7:00 p.m., Vancouver Housing Authority
- Neighborhood Associations Council of Clark County Monday, April 14, 6:30 p.m., Clark County Public Works
   Operations Center on NE 78th. Attend in-person or via Zoom.
- Sakura Festival at Clark College, Royce Pollard Japanese Friendship Garden Thursday, April 17, 1:00 p.m. 3:00 p.m., free. Dignitary speeches, performances, music, butterfly release, displays in Gaiser Student Center.
- Easter Sunday Sunday, April 20
- Chief Redheart Memorial Ceremony Friday, April 19, 10:00 a.m. 12:00 p.m., Fort Vancouver National Historic Site, 1001 E. 5th Street. Nez Perce tribal members, singing, drum circle. Free event open to the public.
- Earth Day Tuesday, April 22
- Walk the Old City Cemetery with the Clark Co. Historical Museum staff Saturday, June 14, 9:00 a.m. 10:30 a.m. Tickets available now for \$10; free to CCHM members. Learn about those who shaped Vancouver's past.

# Communicating with the Commission

- Share your thoughts during Open Forum, the public comment period for all regularly scheduled commission meetings.
- Email the commissioners at povcommissioners@portvanusa.com
- Speak to the commissioners by calling the port office at 360-693-3611 for specific contact information.
- Mail your comments to:
   POV Board of Commissioners
   3103 NW Lower River Road, Vancouver, WA 98660
- For more information, visit the port's website: www.portvanusa.com





3103 NW Lower River Road

Vancouver, WA 98660

info@portvanusa.com

360-693-3611





# Today's Presentation

- Review of Major
   Milestones for Each
   Goal Area for 2024
- Market Trends for 2025

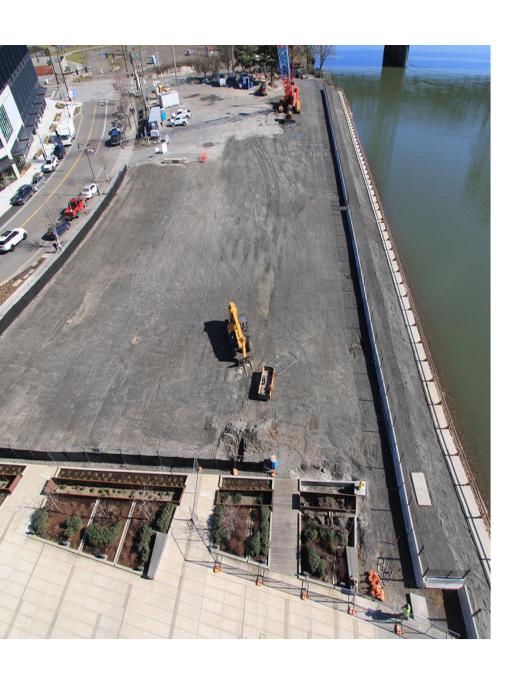




# Community Goals 2024 Major Accomplishments

- Lecture Series and Port Tours Engage Residents
- Community Events
- Port Report Sets Another Viewership Record
- Earned Media Milestones





# Community Goals 2024 Major Accomplishments

- T1 Dock
  - Bulkhead Wall & Soil Improvement Projects Complete





# Economic Development Goals 2024 Major Accomplishments

- Planning
  - Strategic and Land Use
- Partnerships
- Tenant Outreach
- Grants
- I-5 Bridge Replacement Program





# Environmental Goals 2024 Major Accomplishments

- Sustainability Accomplishments
- Climate Action Plan Initiatives
- Cleanup Project Milestone
- Stormwater Treatment
- Habitat Improvements





# Marine/Commercial Goals 2024 Major Accomplishments

- Strategic Property Acquisition
- New Leases Secured
- Soda Ash Export Facility
- Wind Energy Development





# Industrial/Commercial Goals 2024 Major Accomplishments

- Existing Tenant Extensions/Expansions
  - Boise Cascade, Metro Metals, NW Packing, Sigma DG, Western Partitions Inc., Wickum Weld
- New Tenants
  - Tidewater, 360 Sheetmetal, Southland
- Land Use
  - Purchase of Hickey Family Property



# Market and Commercial Trends



## Looking Ahead

THINKING CRITICALLY & PIVOTING

#### Nationalistic Trend Emerging

- Tech & Competitive Concerns Prioritize Domestic Initiatives
- Trade Pattern Turbulence

#### **Adapting to Changes**

- Understanding Market Realities
- Defensive Strategies for Revenue Protection
- Pursuing New Market Segments
- Positioning POV as Economic Engine

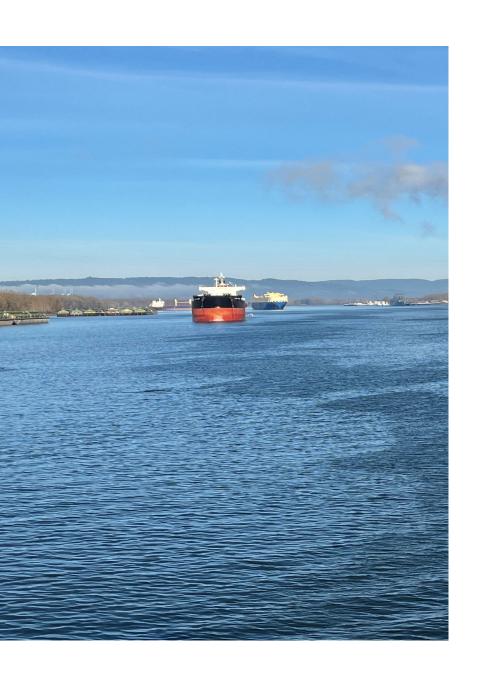


Copper Concentrate





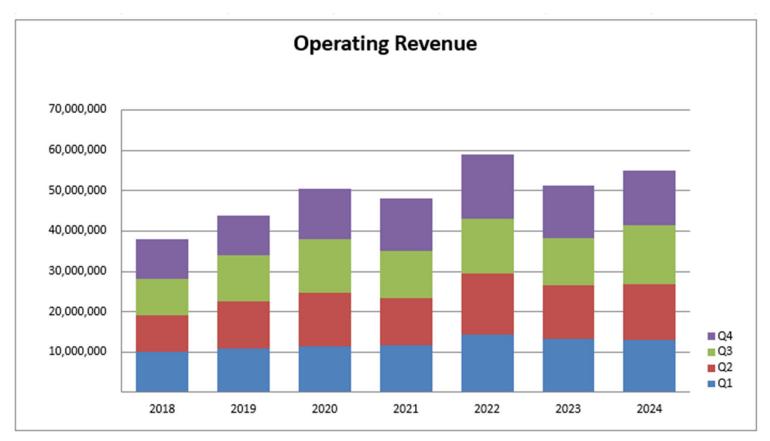




# Financial Goals 2024 Major Accomplishments

- 2<sup>nd</sup> Highest Revenue Generating Year
- Diverse Revenue Base
- Marine Operations:
  - 18.2% Increase
  - 7.496 Million Metric Tons Moved
- Advancing Data Integration for Metrics
- Credit Rating Upgrade to AA-, Stable Outlook





|           | 2018       |    | 2019          | 2020             | 2021             | 2022             | 2023             | 2024             |
|-----------|------------|----|---------------|------------------|------------------|------------------|------------------|------------------|
| Q1        | 10,028,4   | 20 | 10,828,233    | 11,444,861       | 11,567,858       | 14,421,090       | 13,407,577       | 12,878,577       |
| Q2        | 9,071,     | 93 | 11,806,663    | 13,172,629       | 11,674,470       | 15,140,353       | 13,065,314       | 14,036,681       |
| Q3        | 9,096,8    | 43 | 11, 244, 430  | 13,227,688       | 11,763,074       | 13,579,086       | 11,712,672       | 14,609,005       |
| Q4        | 9,800,4    | 54 | 9, 905, 040   | 12,514,454       | 12,974,317       | 15,689,519       | 13,152,339       | 13,442,813       |
| YTD Total | \$ 37,997, | 10 | \$ 43,784,366 | \$<br>50,359,632 | \$<br>47,979,719 | \$<br>58,830,048 | \$<br>51,337,903 | \$<br>54,967,076 |





# Financial Goals 2024 Major Accomplishments

- Facilities & Equipment Maintenance & Upgrades
  - BL3209 New Roof, Siding and Paint
  - New Vacuum Truck with Jetter
  - 3 More Ford F-350 EV's Ordered
  - Replaced Aging Fire Sprinkler Riser Valves
  - Zero Derailments
  - 0.0 Injury Rate Achieved
  - New Oil Dispensing System in Maintenance Shop





# Organizational Goals 2024 Major Accomplishments

- Organizational Restructuring
- Succession Planning
- Implementing DEI Plan
  - 2025-2027 Goals & Initiatives
- Strong Working Relationships
  - ILWU Local 28
  - ILWU Local 4
  - Port of Vancouver Trade Council



Thank You!

