Intern Update
Summer Internship Overview

Board of Commissioners Meeting

AUGUST 23, 2022
Agenda

• Introduction
• Future Leaders Program
• Internship Overview
• Takeaways
• Questions
Introduction

• Anaflor Hernandez Sanchez
• Washington State University
• Business Management
• Future Leaders Program
Future Leaders Program

- Introduced through the Engaged Learning & Career Action Center
- Applications in March
- April-May → interviews
- June-Aug → internship
Internship Overview

- Project updates (T1)
- HR related tasks
- Event help
- People met:
  - Julianna Marler
  - Patty Boyden
  - Alex Strogen
  - Phala Le
  - Econ Development team
Takeaways

• Networking and making connections
• Practical experience in professional settings
• Building communication skills
• Gaining knowledge of port activities
Questions?
Hello!

I’m Kalie Morgan

- Washington State University Vancouver
- Environmental Science – *graduating summer 2023*
- Future Leaders Project – Recreation office
- Port of Vancouver opportunity
River of Opportunity
HIGHLIGHTS

T1 Ribbon Cutting Ceremony
CREDC AC Marriott Event
WDFW Port Tour
Fruit Valley Movie Night
Purple Martin Habitat
Rotary 100-year Celebration
Outcome

- Ports are a vital part of our communities
- It takes a team
- My value in the professional workplace
- Networking – lead to a job offer
Thank You!

Commissioners
Julianna Marler
Alex Strogen
Port Executive Leaders

Environmental Team
External Affairs Team
Economic Team
Mike Bomar
Open Forum

To provide virtual oral comment during the board meeting, you must register no later than 12:00 p.m. Monday, August 22, 2022, by emailing povcommissioners@portvanusa.com
Public Hearing:
Port Redistricting

To provide virtual oral comment during the public hearing, you must register no later than 12:00 p.m. Monday, August 22, 2022, by emailing povcommissioners@portvanusa.com
Public Hearing:
Resolution 5-2022 for Limited Tax General Obligation Bonds - Action Item E-2

To provide virtual oral comment during the public hearing, you must register no later than 12:00 p.m. Monday, August 22, 2022, by emailing povcommissioners@portvanusa.com
Action Items
Action Item E-1

Approve Resolution 5-2022: Issuance and Sale of Limited Tax General Obligation Bonds
Action Item E-2

Resolution 6-2022: Terminating Resolution 2-2020: Declaring Local Emergency and Delegation of Authority of Emergency Powers
Action Item E-3

Approve Public Works Contract Bid 22-34: Berth 17 Rehabilitation Project
Action Item E-4

Approve Purchase of Fleet Vehicles
Unfinished Business
New Business
CEO Report
CEO Report H-1

Action taken under Resolution 2-2020: Declaration of Local Emergency and Delegation of Authority of Emergency Powers
CEO Report
Commissioners Reports
Upcoming Events

Next Commission Meeting
• Regular Commission Meeting – Tuesday, September 13, 9:30 a.m.

Community Events
• Hispanic Heritage Celebration Dinner - Wednesday, Sept. 14, 6-9 p.m. Oregon Convention Center
• Lincoln Neighborhood Association Meeting – Wednesday, Sept. 14, 6:30 p.m. via Zoom
• Vancouver Neighborhood Alliance – Wednesday, Sept. 14, 7 p.m., location TBD
• Final public port tour of the year - Thursday, Sept. 22 – tour is full. Watch in early 2023 for next year's tour dates and times.
Communicating with the Commission

• Share your thoughts during Open Forum, the public comment period for all regularly scheduled commission meetings.
• Email the commissioners at povcommissioners@portvanusa.com
• Speak to the commissioners by calling the port office at 360-693-3611 for specific contact information.
• Mail your comments to:
  POV Board of Commissioners
  3103 NW Lower River Road, Vancouver, WA 98660
• For more information, visit the port’s website: www.portvanusa.com
Port of Vancouver USA

3103 NW Lower River Road
Vancouver, WA 98660
info@portvanusa.com
360-693-3611
Workshop

INSURANCE OVERVIEW
PRESENTATION TO
PORT OF VANCOUVER, USA
PROPERTY & CASUALTY INSURANCE PROGRAM OVERVIEW

PRESENTED BY:
ALLIANT INSURANCE SERVICES, INC.
August 23, 2022

* Images courtesy of Port of Vancouver, USA
<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email</th>
<th>Phone</th>
<th>Cell</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian White</td>
<td>Senior Vice President</td>
<td><a href="mailto:bwhite@alliant.com">bwhite@alliant.com</a></td>
<td>206-204-9126</td>
<td>415-203-5983</td>
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<tr>
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<td>206-204-9141</td>
<td>602-300-8468</td>
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<td>Vice President / Casualty Specialist</td>
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<td>206-454-8021</td>
<td>425-231-4714</td>
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<td>Vicki Holaday, CRM, CIC, APA, AU</td>
<td>Assistant Vice President / Account Executive</td>
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<td>206-204-9138</td>
<td></td>
</tr>
<tr>
<td>Jamie Arnoldi</td>
<td>Account Manager</td>
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<td>206-204-9172</td>
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</tr>
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<td>Joyce Roberts</td>
<td>Account Manager</td>
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<td>206-204-9175</td>
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</tr>
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<td>Debbie Bovee, CPCU, ARM-P</td>
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<td>206-204-9173</td>
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<td>415-515-8490</td>
</tr>
</tbody>
</table>
We are a **Specialty Broker** focusing on specific industry segments. “Public Entity” is one of our largest industry specialties areas…

880+ Offices Nationally

$25.7 billion Premium Volume

53.5% Employee Owned

9,100+ Employees

$2.9 billion In Revenue

* Images courtesy of Port of Vancouver, USA
Alliant Seattle: Port Specialists

- Port of Vancouver's Service Team has been actively involved in Port-related matters for 20+ years.

- Alliant Value Added Services:
  - Risk Control / Consulting
  - Claims Consulting / Advocacy
  - Property Appraisal Services
  - Semi-Annual Risk Management Meetings
  - Strong staff knowledge of Port issues
  - Training on specialty subjects: Insurance in Contracts

- Strong relationships with core Port insurers

- Alliant is a leader in the Port and Public Entity space at providing comprehensive Risk Management and Insurance solutions to our clients.
Key Port Clients

* Images courtesy of Port of Vancouver, USA
Pacific Northwest Port Association
Group Benefits

- All insurance coverage forms are specifically tailored to provide comprehensive port specific coverage:
  - All of the Port’s property is insured including piers, docks and wharves
  - Liability coverage includes Sudden and Accidental Pollution coverage
  - Removal of “Non-Owned” Wrecks is included under both Property and Liability policies
  - Cyber Liability is part of Vancouver’s coverage portfolio

- There is no “risk sharing” between the members of Association. Each Ports’ limits and loss experience is its own and there is no possibility of the Port incurring assessments.

- The Group purchase approach enables purchasing power to leverage premium volume on price and coverage.
In 1995, eight ports came together to purchase insurance. They are: Bellingham, Bremerton, Anacortes, Everett, Longview, Grays Harbor, Port Angeles and Vancouver.

The Ports have used this Association to network and exchange risk management information with semi-annual meetings. Topics discussed include:

- Earthquake models and their potential impact on premiums
- Public Officials Liability and Employment Practices Claims and Loss Control Procedures
- Raising water sea-levels
- Recreational Immunity RCW 4.24.210
- Public Officials Bonds
- Cyber Liability: Coverage discussion

Alliant has aggressively used the buying power of the group to control the impact of the changing insurance market on the Port of Vancouver.
The property market has experienced significant hardening over the last several years, after enjoying many years of soft conditions.

There is increased focus on proper valuation of insured assets, consistent with the US inflationary environment.

Signs are emerging that the difficult market may have already peaked as the level of rate increases subside.
Insured Losses since 1970

* Images courtesy of Port of Vancouver, USA
Underwriter Focus: Valuation

**Construction Cost Trends July Yearly**

- 2022: 13.5%
- 2021: 22.0%
- 2020: 19.6%

- ENR: Building Cost Index
- FM: Composite July - July
- MSB: Average of all Construction

**EQUIPMENT COST TRENDS**

Equipment prices have also increased dramatically, rising an average of 20.1% over the last 12 months.

**Equipment Cost Trends July Yearly**

- 2022: 21.0%
- 2021: 19.2%

- BLS: CPI US City Average
- MSB: Equipment Average of All

* Images courtesy of Port of Vancouver, USA
**Port of Vancouver Values:**

$498,216,577

<table>
<thead>
<tr>
<th>All Risk Blanket Limits for Each Port</th>
<th>Limits</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000,000 Business Interruption, Rental Income and Tax Interruption</td>
<td>$100,000,000</td>
</tr>
<tr>
<td>$100,000,000 Per Occurrence Terrorism Coverage</td>
<td>$100,000,000</td>
</tr>
<tr>
<td>Certified &amp; Non Certified Acts (T3 Lloyds Form)</td>
<td>$50,000,000</td>
</tr>
<tr>
<td>Earthquake and $50,000,000 Flood Dedicated entirely to the Port of Vancouver</td>
<td>$50,000,000</td>
</tr>
<tr>
<td>Extra Expense</td>
<td>$50,000,000</td>
</tr>
<tr>
<td>Errors &amp; Omissions</td>
<td>$50,000,000</td>
</tr>
<tr>
<td>Blanket Builders Risk</td>
<td>$15,000,000</td>
</tr>
<tr>
<td>Miscellaneous Unnamed Locations</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Automatic Acquisition Coverage</td>
<td>$25,000,000</td>
</tr>
<tr>
<td>Dredging and Removal of Wreck</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

**Total Cost:**

$943,582

- $25,000 Deductible “All Risk” perils
- 5% / $100,000 Minimum Earthquake
- $100,000 Flood except $250,000 for property in 100 Year Flood Zone

*Images courtesy of Port of Vancouver, USA*
The Casualty market has also experienced significant hardening over the last several years, after enjoying many years of soft conditions.

Increased frequency of severe claims within the industry… “Nuclear Verdicts” and “Social Inflation”

Jurisdictions such as Washington, that lack significant tort projections for public entities, are especially challenged.

Ports generally perceived by market as “best in class” within the public entity space.

The dramatic capacity reductions that marked the beginning phase of the current hard market are no longer prevalent.
Projected 2022 Liability Insurance Program
Port of Vancouver

<table>
<thead>
<tr>
<th>Coverage</th>
<th>Limit</th>
<th>Primary Carrier</th>
</tr>
</thead>
</table>
| **EXCESS LIABILITY ($38,898)** | $50,000,000 | Liberty Mutual Insurance Company (30%)  
|                      |             | Endurance Risk Solutions Assurance Company (15%)  
|                      |             | Aspen American Insurance Company (15%)  
|                      |             | Zurich American Insurance Company (15%)  
|                      |             | Stratford Insurance Company (10%)  
|                      |             | Great American Insurance Company (5%)  
|                      |             | Atlantic Specialty Insurance Company (5%)  
|                      |             | Ascot (5%)  |
| **WORKERS COMPENSATION L&I** | $10,000,000 | Navigators Insurance Company (55%)  
|                      |             | Endurance Risk Solutions Assurance Company (33%)  
|                      |             | Stratford Insurance Company (12%)  |
| **POL/EPLI ($42,670)** | $5,000,000  | Illinois Union Insurance Company (55%)  
|                      |             | Navigators Insurance Company (40%)  
|                      |             | Atlantic Specialty Insurance Company (60%)  
|                      |             | Liberty (5%)  
| **Stop Gap (Incl.)** | $1,000,000  | Liberty (5%)  
|                      |             | Philadelphia (5%)  
|                      |             | Ins. Co. of the State of PA (5%)  
|                      |             | Atlantic Specialty Insurance Company (60%)  
|                      |             | Protection and Indemnity (3,278)  

Expanding Cost = $236,909
PNWPA Marine Program Highlights

- Blended Marine and Non-Marine Coverage Form: One deductible in the event of a claim
- **First Dollar Defense (deductible applies to Indemnity Only)**
- Includes Sudden & Accidental Pollution Coverage
- Removal of Non-Owned Wrecks: Including the cost to remediate contamination
- Terrorism Coverage for certified and non-certified acts
- Strong, A+ rated insurers that understand Port exposures
- Value-Added Services: Risk Control, knowledgeable Claims Services, Risk Management Services, Contract Review and Analysis
## Cyber Liability Coverage Overview

<table>
<thead>
<tr>
<th>Coverage:</th>
<th>Cyber Liability + Coverage Enhancement Option (CEO)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Underwriter:</strong></td>
<td>Lloyds of London – Beazley Syndicate Syndicate 2623-623 – 100%</td>
</tr>
<tr>
<td><strong>Third Party Liability:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>AI. Annual Policy and Program Aggregate Limit of Liability</strong></td>
<td>$45,000,000 for all insureds/members combined (Aggregate for all coverages combined, including Claims Expenses) subject to the following sublimits noted. <strong>CEO Enhancement</strong>: $25M Aggregate does not apply to Notification Costs.</td>
</tr>
<tr>
<td><strong>A. Information Security &amp; Privacy Liability</strong></td>
<td>$2,000,000 Annual Aggregate (Aggregate for all coverages combined, including claims expenses) <strong>CEO Enhancement</strong> Additional Breach Response Limit: $2,000,000 per Member Notification Services/Call Center/Breach Resolution &amp; Mitigation Threshold: 50,000 Notified Individuals Legal Services, Forensic &amp; Public Relations/Crisis Management: $250,000</td>
</tr>
<tr>
<td><strong>B. Privacy Notification Costs</strong></td>
<td>$500,000 Annual Aggregate ($1,000,000 if Beazley Vendor Services are used)</td>
</tr>
<tr>
<td><strong>C. Claims Expenses and Penalties for Regulatory Defense &amp; Penalties</strong></td>
<td>$2,000,000 Annual Aggregate PCI Fines/Penalties $2,000,000 Sublimit</td>
</tr>
<tr>
<td><strong>D. Website Media Content Liability</strong></td>
<td>$2,000,000 Annual Aggregate</td>
</tr>
</tbody>
</table>

* Images courtesy of Port of Vancouver, USA
### Cyber Liability Coverage Overview

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<th>Coverage:</th>
<th>Cyber Liability + Coverage Enhancement Option (CEO)</th>
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<tbody>
<tr>
<td><strong>First Party Computer Security:</strong></td>
<td></td>
</tr>
<tr>
<td>E. Cyber Extortion Loss</td>
<td>$750,000 Aggregate Sublimit</td>
</tr>
<tr>
<td>F. Data Protection Loss and Business Interruption Loss</td>
<td>$750,000 Aggregate Sublimit</td>
</tr>
<tr>
<td>G. First Party Business Interruption Limits</td>
<td>$750,000 Aggregate Sublimit</td>
</tr>
<tr>
<td><strong>Coverage Endorsements:</strong></td>
<td></td>
</tr>
<tr>
<td>Cyber Criminal Reward</td>
<td>$25,000 Policy Aggregate</td>
</tr>
<tr>
<td>Funds Transfer Fraud</td>
<td>$50,000 Policy Aggregate</td>
</tr>
<tr>
<td>Fraudulent Instruction</td>
<td>$50,000 Policy Aggregate</td>
</tr>
<tr>
<td>Telecommunications Fraud</td>
<td>$50,000 Policy Aggregate</td>
</tr>
<tr>
<td>Consequential Reputation Loss</td>
<td>$50,000 Policy Aggregate</td>
</tr>
<tr>
<td>Cyber Public Relations Consultancy Costs</td>
<td>Increased to No Cap</td>
</tr>
<tr>
<td><strong>CEO Enhancement: Dedicated Beazley Response Team</strong></td>
<td>Included</td>
</tr>
<tr>
<td><strong>Retention:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>CEO Enhancement Retention:</strong></td>
<td>$100,000/Each Claim except the following:</td>
</tr>
<tr>
<td>• Notified Individuals Threshold: 100 notified Individuals</td>
<td></td>
</tr>
<tr>
<td>• Legal, Forensics &amp; Public Relations/Crisis Management:</td>
<td>$10,000, except $5,000 for Legal</td>
</tr>
<tr>
<td><strong>Retroactive Date:</strong></td>
<td>July 1, 2010</td>
</tr>
<tr>
<td><strong>Coinsurance:</strong></td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Notice of Cancellation:</strong></td>
<td>Non-Cancellable except, 10 days for Non-payment of Premium</td>
</tr>
<tr>
<td><strong>Premium:</strong></td>
<td>Included in Property Premium</td>
</tr>
</tbody>
</table>

* Images courtesy of Port of Vancouver, USA
Public Officials / Employment Practices Liability

<table>
<thead>
<tr>
<th>Coverage:</th>
<th>Public Officials/Employment Practices Liability</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Underwriter:</strong></td>
<td>Illinois Union Insurance Company (ACE) – 100%</td>
</tr>
<tr>
<td><strong>Premium:</strong></td>
<td>$42,670</td>
</tr>
<tr>
<td><strong>Limit of Liability:</strong></td>
<td></td>
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<tr>
<td>Public Officials Liability</td>
<td>$5,000,000</td>
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<tr>
<td>Employment Practices Liability</td>
<td>$5,000,000</td>
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<tr>
<td>Maximum Policy Aggregate</td>
<td>$5,000,000</td>
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<td><strong>Retention:</strong></td>
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<td>Public Officials Liability</td>
<td>$25,000</td>
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<tr>
<td>Employment Practices Liability</td>
<td>$25,000</td>
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<tr>
<td><strong>Non-Monetary Coverage – Defense Only</strong></td>
<td>$1,000,000 Sublimit</td>
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<tr>
<td><strong>Crisis Management</strong></td>
<td>$50,000 All Events</td>
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<tr>
<td><strong>Retroactive Date</strong></td>
<td>None</td>
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<tr>
<td><strong>Defense Expenses:</strong></td>
<td>Modified Outside the Limit</td>
</tr>
<tr>
<td><strong>Other Conditions:</strong></td>
<td>• Punitive damages with a most favorable venue</td>
</tr>
<tr>
<td></td>
<td>• Back-pay and forward-pay</td>
</tr>
<tr>
<td></td>
<td>• 90 Day free Mini-Tail</td>
</tr>
<tr>
<td></td>
<td>• Non-cancelable policy, except for non-payment of premium</td>
</tr>
<tr>
<td></td>
<td>• Consent to Settle Clause of 70/30</td>
</tr>
</tbody>
</table>

* Images courtesy of Port of Vancouver, USA
Conclusion

- Ports are unique in the insurance marketplace:
  - Diverse Operations
  - Marine and Dry exposures
  - Public Entity coverage issues

- The insurance market for Ports is very narrow, requiring a commitment from the marketplace to understand/appreciate the nuances.

- Alliant has developed highly customized coverage forms to address specific Port needs.

- Alliant Insurance Services has 20+ years of Port Industry Experience.

* Images courtesy of Port of Vancouver, USA
Thank You!