

Port of Vancouver USA

Board of Commissioners Meeting

NOVEMBER 28, 2023



Community Fund Update



MARKET ASSISTANCE PROGRAM (MAP)

A vendor training program supporting small business owners who experience barriers to market participation





IDENTIFIED BARRIERS

- ➔ **Start up funds and/or access to traditional loan programs**
- ➔ **Licensing & permitting**
- ➔ **Language**
- ➔ **Transportation**



PROGRAM QUALIFICATIONS



Clark County owned business that produce handmade or homegrown products



Household with a yearly gross income (pre-tax) less than 80% AMI (area median income)



PROGRAM BENEFITS



1:1 Trainings & Technical Assistance



Free Market Space



Market Equipment



Access to non-traditional loans, grants, IDA savings programs

“

Our goal is to support small businesses who are new to farmers markets by eliminating the risk and helping them navigate the backend of vending.

- Hannah Cotter, Mercy Corps Northwest

Thank you, thank you, thank you for your support. It means the world to me. No matter what adversities I face, I always strive to bring my A game!! I appreciate you recognizing that and giving me your support. I am so grateful!!

- MAP Participant

"Thank you so much for this opportunity and all you have done for us! We appreciate it!"

- MAP Participant

”



PROGRAM RESULTS



10
new businesses
supported



28
selling days



\$43,000
total vendor
sales



70%
BIPOC owned
90%
female owned
30%
LGBTQ+ owned



\$3,600
total vendor
fees covered



CHALLENGES



In early 2023, MercyCorps NW announced its transition away from direct-to-client programs

FUTURE



A new partnership with Business Impact Northwest



Market Ready Program



Commitment to expand business development services



FILLING A FUNDING GAP

Funds from the Port of Vancouver Community Fund supported:



Day-of management of 2023 MAP vendors



Establishment of new partnership with Business Impact Northwest

THANK YOU TO OUR PROGRAM PARTNERS & SUPPORTERS!



Stephanie Clark
Vancouver Farmers Market
Director of Partnerships & Programs
s.clark@vancouverfarmersmarket.com

2023 Holiday Card



Open Forum

To provide virtual oral comment during the board meeting, you must register no later than 12:00 p.m. Monday, November 27, 2023, by emailing povcommissioners@portvanusa.com



Public Hearing:

2024 Final Budget - Action Items E-1 and E-2

To provide virtual oral comment during the public hearing, you must register no later than 12:00 p.m. Monday, November 27, 2023, by emailing povcommissioners@portvanusa.com



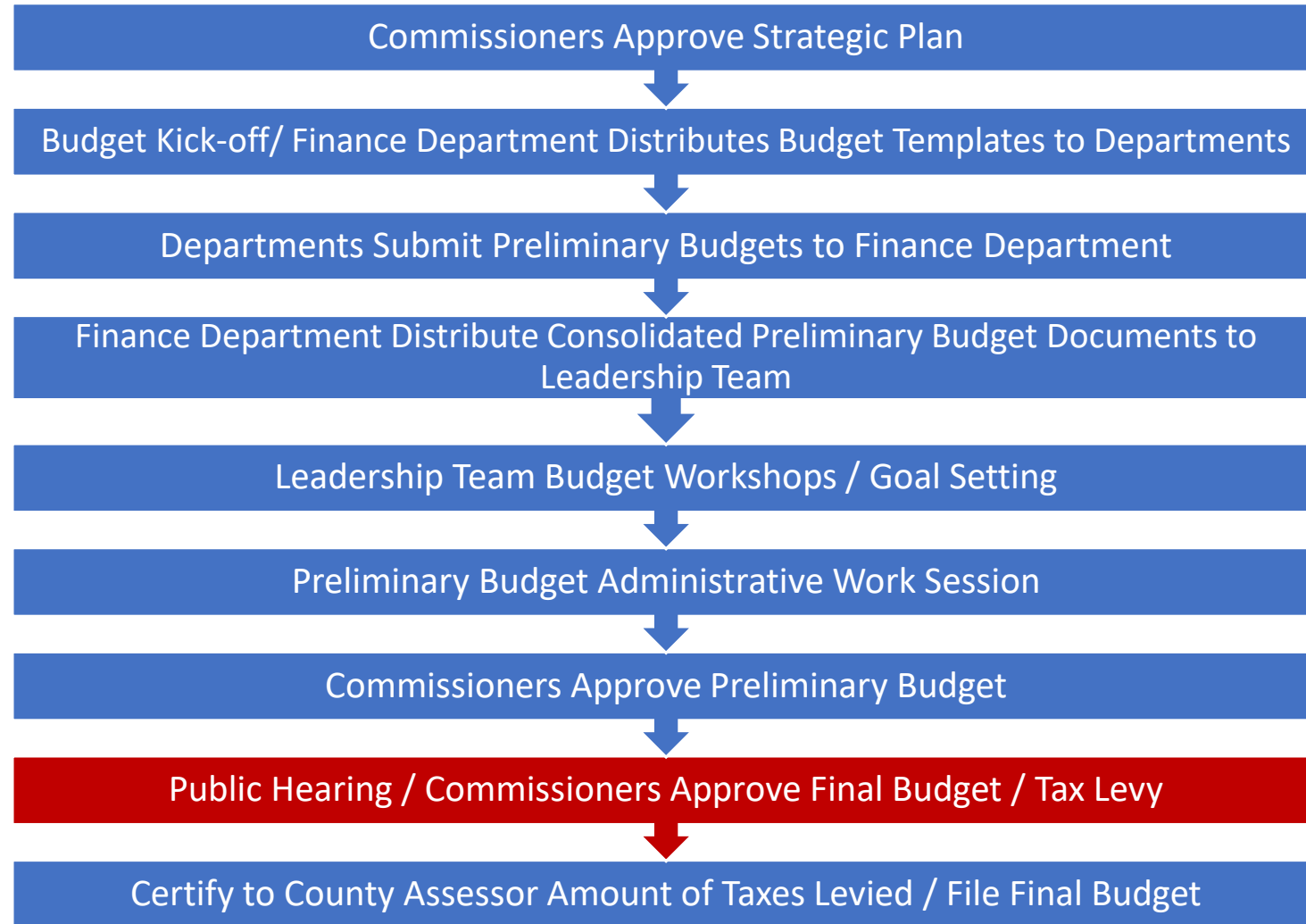
Approve Resolution 2-2023: Authorizing an Increase
in Regular Tax Levy



Approve Resolution 3-2023: Adoption of 2024 Final
Budget



Port Budget Process



2024 Sources (Revenues) and Uses (Expenses)

SOURCES

Operating Revenues		
15-Rail	1,438,300	
16-Finance & Accounting	175,000	
18-Commercial	383,241	
19-Industrial	15,881,594	
21-Marine Operations	22,011,935	
22-Security	722,107	
40-Marine Terminal	11,477,009	
Total Operating Revenues	\$	52,089,186
Non-operating Revenues		
Ad Valorem Taxes	13,391,964	
TIF Revenue	112,103	
Interest Income	2,310,000	
Grants & Other Contributions	3,437,875	
Proceeds from Sale of Property	20,000	
Other	78,600	
Total Non-operating Revenues	\$	19,350,542
Total Revenues	\$	71,439,728
Transfer from General Fund/Financing	\$	31,341,074
TOTAL SOURCES	\$	102,780,802

USES

Operating Expenses		
05-Executive	1,059,974	
06-Economic Development	900,271	
10-Administration	1,449,585	
11-External Affairs	2,265,824	
12-Information Technology	2,600,778	
13-Procurement & Contracts	625,104	
14-Human Resources	557,410	
15-Rail	1,384,896	
16-Finance & Accounting	3,035,079	
17-Sales	2,488,160	
18-Commercial	375,910	
19-Industrial	1,842,200	
20-Facilities	8,467,605	
21-Marine Operations	2,044,641	
22-Security	2,841,617	
32-Environmental	1,897,195	
40-Marine Terminal	11,489,379	
Total Operating Expenses	\$	45,325,629
Non-operating Expenses		
Debt Service	10,856,786	
Environmental Remediation	1,308,006	
Interest Expense	584,994	
Other Non-Operating Expenses	470,000	
Total Non-operating Expenses	\$	13,219,786
Total Expenses	\$	58,545,414
Capital Projects	\$	44,235,388
TOTAL USES	\$	102,780,802

Public Hearing:

2024 Final Budget - Action Items E-1 and E-2



Action Items



Action Item E-1

Approve Resolution 2-2023: Authorizing an Increase
in Regular Tax Levy



Action Item E-2

Approve Resolution 3-2023: Adoption of 2024 Final Budget



Unfinished Business



New Business



CEO Report



Commissioners Reports



Upcoming Events

Next Commission Meeting

- Regular Commission Meeting – Tuesday, December 12, 9:30 a.m.

Community Events

- Main Street Promise final public open house – Wed., Nov. 29, 4-6 p.m., downtown library. View and comment on approved designs for Main Street from 5th to 15th Street.
- View the Christmas ships – Ships will be sailing past the Vancouver waterfront on Dec. 4, 6 and 15. Check their website at www.christmasships.org for complete sailing schedule for Willamette and Columbia Rivers.
- Visit the Vancouver Farmers Market for holiday gifts and foods – open Saturdays 10-2 p.m.; closed Dec. 23 and 30; located downtown at 8th & Esther St.
- Channukah Celebration and Grand Menorah Lighting – Thurs., Dec. 7, 5:30-6:30 p.m., free event includes entertainment, hot cocoa and donuts. View the city's community holiday tree while there.
- Chelatchie Prairie Railroad Christmas Trains – Dec. 2 & 3, 9 & 10, 15 & 16. Various times and prices vary. Santa included! Visit the Chelatchie Prairie RR website for details and tickets.



Communicating with the Commission

- Share your thoughts during Open Forum, the public comment period for all regularly scheduled commission meetings.
- Email the commissioners at povcommissioners@portvanusa.com
- Speak to the commissioners by calling the port office at 360-693-3611 for specific contact information.
- Mail your comments to:
POV Board of Commissioners
3103 NW Lower River Road, Vancouver, WA 98660
- For more information, visit the port's website: www.portvanusa.com



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