

2022 Strategic Plan Annual Update



Port of Vancouver USA

Today's Presentation

- Review of key milestones for each goal area for 2022
- Market and commercial trends for 2023





Community Goals

2022 Accomplishments

- Port Tours – eight tours, 360 participants; additional tours with community groups
- Community Fund
 - Columbia Play Project
 - Vancouver Farmers Market Minority Assistance Program
 - Clark College International Day
- Community Events
- Support for organizations promoting diversity, equity and inclusion





Community Goals 2022 Accomplishments

- Terminal 1 Projects
 - Red Lion deconstruction
 - Vancouver Landing completion
 - AC Marriott Hotel opening
- LPC 50-Year Lease and Groundbreaking
- Grant Funding
 - Design and permitting for demolition of T1 dock
 - Renaissance Trail





Economic Development Goals 2022 Accomplishments

- I-5 Bridge Modified Locally Preferred Alternative
 - Freight advocacy / auxiliary lanes
- Foreign Trade Zone – wind energy customer
- Workforce Development – port interns and apprentices
- Port Apprenticeship Program





Environmental Goals 2022 Accomplishments

- Climate Action Plan
 - Fleet electrification
 - Renewable diesel trial
 - Planning & efficiency projects
 - Grants
- Parcel 3 Berm Replanting





Environmental Goals 2022 Accomplishments

- Water Quality
 - T4 water check valve
 - Well decommissioning
- Partnerships
 - EPA & Estuary partnership
 - Washington Dept of Fish & Wildlife
 - US Fisheries & Wildlife liaison





Marine/Commercial Goals 2022 Accomplishments

- Wind Energy
 - 23 vessel calls carrying over 2,000 individual turbine components
- Layberth Opportunities
 - Three MARAD Ready Reserve Force vessels committed, arrival expected for Q4 '23
- Foreign Trade Zone
 - Port role as FTZ grantee increased competitiveness



Priorities in 2023

- Market trends
- Potential markets
- Long-term lease –
Berth 7 operator
- Terminal 5 marketing
- Growth and retention
of existing tenants
- New tenant recruitment
- Land development for jobs



Industrial/Commercial Goals 2022 Accomplishments



- New Tenants
 - Kelly Pipe Company
 - West Coast Sand and Gravel
- Existing Tenant Retention and Growth
 - Vancouver Warehouse, Sigma DG, Boeki and Trobella Cabinetry
 - T1 Hotel open for business
- Land Use
 - Sale of Lot 2 CIP to Nu-Tech Machining
 - New opportunities for Parcel 1A





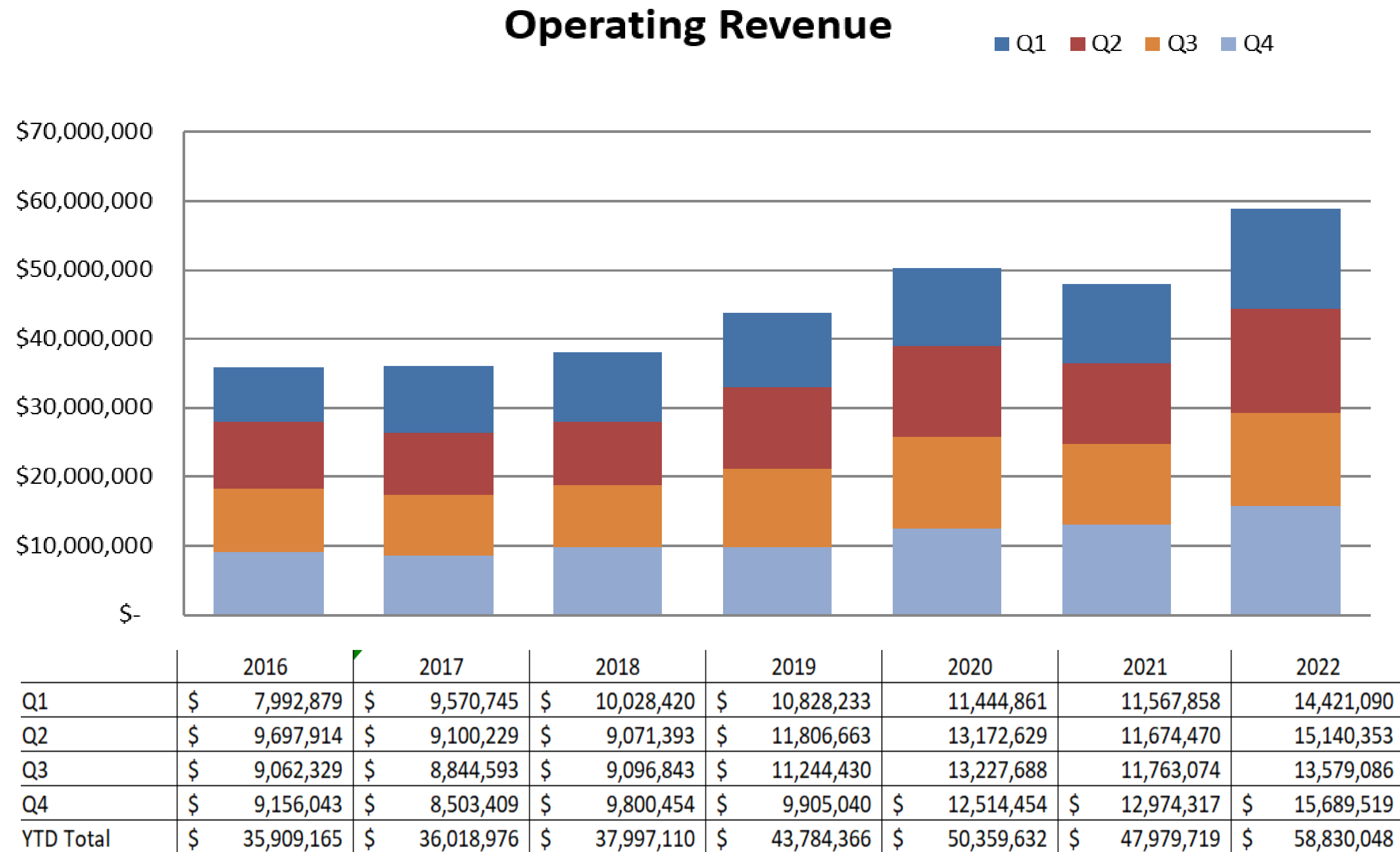
Financial Goals

2022 Achievements

- Establishment of Tax Increment Area
- LTGO Bond Issuance
- Record-Breaking Revenues
- Reinvestment



Operating Revenue





Financial Goals

2022 Achievements

- Emphasis on Cyber Security and Business Resiliency
- Investment in Maintaining Assets
 - Roof upgrades
 - Paint/siding upgrades
 - Fire sprinkler system upgrades
 - Aging vehicle/equipment replacements





Organizational Goals 2022 Accomplishments

- Employee Turnover and Retention Trends
- Diversity, Equity and Inclusion Plan
- Business Continuity and Resiliency
- Vaccine Clinics
- Leadership in State-Wide Legislation for Small Works and DBE Contracting



Thank You!

